

National Association of Benefits and Insurance Professionals

South Central Indiana Chapter



REVIEW

February 2026

NABIP

2025 Pacesetter Award

Gold Certified  
2025

Please join us for this special meeting!  
Open to all! Thursday, Feb. 12



February Meeting  
Guest Speaker:  
Elizabeth E. James,  
Elder Law Attorney

Liz will provide an overview of why estate planning is beneficial to all, how elder law attorneys can assist in asset protection as well as Medicaid qualification, guardianships, and estate administration.



What's Up  
Next:

Feb. 12  
Chapter  
Meeting  
8:30  
Networking  
9am Meeting  
Mid America  
Science Park  
Rm. 126  
Scottsburg, IN

February  
Donation!  
Tuna or  
Chicken,  
canned or in a  
pouch

NABIP Golf  
Outing May 22

The South Central Meeting will be in Scottsburg at the Mid America Science Park.

We will still be in Room 126, and we must use Door #5 for entry to the building - no exceptions.

When you turn into the main MASP entrance, continue past the building. When you get to the end of it, turn right and watch for Door #5 on your right. There will be signage with NABIP South Central directing you to our room once inside. (Once in the building you'll make a left in the open area and then a quick right. Continue down the hallway, past the atrium, and make a left at the end of it. Our room is on the right after you make that last turn.)

# From The President's Corner

## A Minute with our Chapter President, Jessica Croquart

As we move forward together as a chapter, I'm reminded of how important it is to continue learning, growing, and showing up for the clients and communities we serve. One of the greatest strengths of our chapter is our commitment to education and collaboration, and our upcoming meeting is a perfect example of that focus. We are excited to welcome a special guest speaker, an experienced elder law attorney, who will be sharing valuable insights and practical knowledge that directly support the work we do every day. This presentation will provide an excellent opportunity to deepen our understanding of elder law topics, ask meaningful questions, and gain tools that help us better guide and protect our clients.

Beyond the education, this meeting is also a time for us to reconnect, collaborate, and strengthen our chapter as a group. When we come together to share ideas, experiences, and resources, we elevate not only our individual work, but our collective impact. I encourage everyone to attend, participate, and engage—this is how we continue to grow as professionals and as a chapter. Together, we can learn more, serve better, and do more for those who depend on us. I look forward to seeing you at the meeting and continuing the important work we are building together.



*Jessica Croquart*

## 2025-2026 Chapter Leadership

**President: Jessica Croquart**

**Immediate Past President: Charles Mayberry**

**President Elect: Larry Mayfield**

**Secretary: Jessica Croquart**

**Treasurer: Andrea Bogard**

**Legislative: Scott Allman**

**Communications: Kaitlynn Loy**

**NABIP/Pac: Ky Yarling**

**ISAHU-Pac: Charles Mayberry**

**Professional Development: Christy McGinley**

**Awards/Vanguard: Jessica Croquart**

**Membership: Libertie Villalpando**

**Retention: Greg Allen**

**Media Relations: Laura D'Antoni**

**Social Media: Jessica Croquart**

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## Take Note of These Dates

### May 14: Mini Medicare Summit (Indy)

We will not have a chapter meeting this month. Instead, we hope to see you all at the summit. Look for registration details soon.

### May 22: Golf Outing New Date!

This was changed from the 15<sup>th</sup> to make attendance at both the Mini Medicare Summit and the golf outing easier.

Remember, many of the partnership sponsor packages include a golf team.

### September 11: 9/11 Remembrance Ceremony, 25<sup>th</sup> Anniversary

Atterbury-Bakalar Air Museum  
Columbus, Indiana

This will also be our chapter meeting after the ceremony

# MEDICARE SUMMIT

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THURSDAY, MAY 14<sup>TH</sup>  
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***Mission Statement: To prepare our members to best serve their communities and represent our industry through education, shared experiences, and motivation***



NABIP/South  
Central Chapter  
Website:  
[NABIPSCI.org](http://NABIPSCI.org)



NABIP South  
Central  
Indiana Chapter

All financial records are available for review. Contact  
Andrea Bogard, Treasurer, at  
[ABogardInsurance@yahoo.com](mailto:ABogardInsurance@yahoo.com). Copies of the By-Laws  
are available. Contact Jessica Croquart, Secretary, at  
[Jessica.Croquart@SIHO.org](mailto:Jessica.Croquart@SIHO.org)



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# FEBRUARY MEMBER ANNIVERSARIES

**Carolyn Dailey 7 years!  
Dana Loy 9 years!  
Greg Allen 10 years!**



## Midwest Insurance Marketers of America

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## February Charity of Choice



## Bartholomew County Humane Society

Bartholomew County Humane Society (BCHS) has been an institution committed to providing humane care for animals in need in Bartholomew County for over 50 years. What started as a grassroots effort by a small group of dedicated individuals has grown to a significant not-for-profit organization that not only cares for 900+ animals each year but is also dedicated to preventative efforts to control pet overpopulation.

February Donation Item:

# Tuna and Chicken

either in a can or in a pouch



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**MEDICARE PLANNING, SERVICE, MANAGEMENT**



Join us February 22-24, 2026, in Washington, D.C., for NABIP's 36th Annual Capitol Conference – the nation's premier legislative advocacy event for health benefits professionals.

As we focus on shaping the future of health insurance, this is your chance to connect with policymakers, advocate for the industry, and amplify your voice on the most pressing issues. Don't miss out on this invaluable opportunity to influence legislative priorities that impact your profession and clients!

**Important Registration Information:**

The last day to register online is February 13th. On-site registration will also be available.

When: 2/22/2026 8:00 AM - 2/24/2026 10:00 PM

Where: Hyatt Regency Capitol Hill 400 New Jersey Avenue NW Washington DC, DC 20001



**Bob Herbst**  
**Broker Manager**  
**317-496-1841**



**Jess & Sandra Carrasquillo**  
**(co-founders)**

Jess and Sandra offer a full-service insurance agency that concentrates in the senior market. We represent many of the top-rated insurance carriers when it comes to Medicare and provide our clients with plans that fit their individual needs. We take the time to explain all your options in a simple and concise manner. Our staff is available for assistance with questions, claims, and concerns. With over **20** years of experience, our philosophy has always been to treat you with respect and to provide our services with honesty and integrity.

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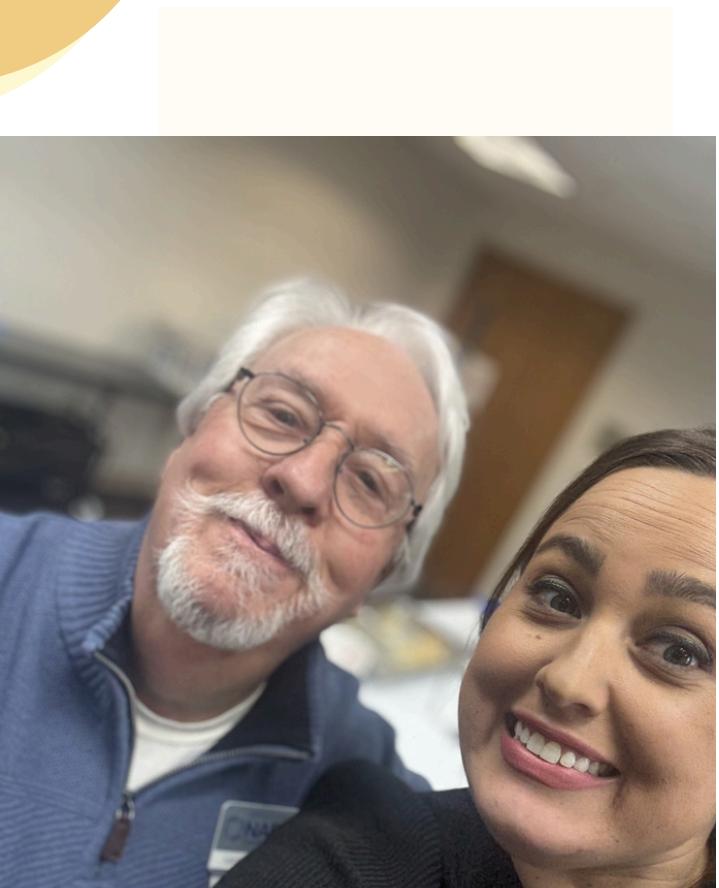


January

# LUNCHEON

celebration

vibes



“

Agents and brokers are often the most trusted resource Medicare beneficiaries rely on to navigate complex coverage choices. When compensation structures change with little notice—especially during AEP—it threatens beneficiaries' access to personalized guidance and creates instability in the marketplace. CMS has an opportunity to bring greater consistency and transparency while continuing to protect consumers.

NABIP CEO JESSICA BROOKS-WOODS

“

ONABIP

**Do you have a drawer at home that looks like this? Condiments from restaurants that seem wasteful to throw away, yet you never get around to using?**

**Do you know that places like the Scott County Clearinghouse can use these? They can be given to those in need along with food items, soaps/detergents, dental products, etc. that we donate each month!**

**Consider cleaning out that drawer and bringing a baggie full to our February and March meetings. Your drawer will thank you ... and so will we!**

